



Government Capabilities Statement

Core Competencies

Since 2000, The Maher Group, LLC has provided tailored and custom training programs to more than 40 defense, aerospace, military/government groups and security companies. By utilizing real time customer and program opportunities in training classes, our customers are able to measure success immediately "in the field". The Maher Group has a proven and unparalleled track record.

- Persuasive Presentations
- Strategic and Tactical Planning
- Guerrilla Tactics for Competitive Selling
- Insider Threat Training
- Negotiations Training
- Leadership Training
- Diversity and Inclusion Training
- Winning the Customer Relationship

Audiences We Train

The Maher Group provides an agile training mechanism to iterate and refine critical thinking and leadership skills to keep pace with ongoing and emerging challenges. By actively incorporating structured operational platforms and PM user input/feedback, The Maher Group will identify, tailor and develop innovative solutions to common roadblocks associated with major defense acquisition programs. Leadership areas, stakeholder communication, presentations and collaboration/analysis areas are all specifically addressed. To be successful in today's marketplace, senior leaders and their organizations need project, program, and portfolio managers who excel not only at technical skills but also leadership and business/strategy acumen. Some three-quarters of organizations rank project management leadership skills as most important for the successful navigation of complexity in advancing today's military programs.

The Maher Group provides training to a wide range of audiences including:

- Managers (PM's)
- Contracting Officers
- Competition Advocates
- Source Approval Engineers
- Small Business Officers
- Program Engineers
- Supply Chain Managers/SBLO
- Supplier Quality Operations
- Current Enlisted Military Personnel

Contact Us: govinfo@themahegroup.com

Codes and Certifications

- Certified Woman Owned Small Business
- SAM CERTIFIED & up to date
- DUNS 166994215
- NAICS CODE 611430 (Professional and Management Development Training)
- CLASSIFICATION CODE :U — Education & training services
- CAGE CODE 7BEE3
- (GSA Schedule Contract ##-###-# (In-process))

Some of the operational war-fighter platforms the Maher Group has been associated with include:

- ARMYS Future Command
- Green/White Phosphorus Technology (for ARMY/National Guard)
- Night Vision Goggles
- On Board Vehicle Power (OBVP)
- Integrated Sensing Technologies
- Howitzer Crew Trainer
- P5 Encryption
- Force on Force Protection
- Next Generation Vehicle Upgrades (ARMY)
- Integrated Microwave Assembly
- Missile and Fire Control
- ESA Systems

continued



Government Capabilities Statement

Core Customers

Picatinny Arsenal	Leonardo DRS
Aberdeen Proving Grounds	SAAB Defense
Rock Island Arsenal	Smiths Interconnect
Northrop Grumman	Rolls Royce Defense
L3Harris	The Boeing Company
General Dynamics	Cubic Global Defense
Raytheon Missile Systems	ManTech International
Ravenswood Solutions	

ACASS
 GPS/Cruise Missiles
 GPS/Precision Guided Bombs
 Comms systems: space, ground, naval applications
 Global Hawk
 Patriot Missile program
 Ruggedized display systems
 ISR
 Flight Simulation Training
 JSF program s(3ATI)

Differentiators

- Our People – Years of Military/ Government/Business Background Experience
- More than 250 verified customer program wins
- Performance-Based Processes
- Strategic Mix of Technology and Business/ ART and Science Content
- 21 years working solely within aerospace, defense, military installations and government

C4i systems
 Force protection
 Ground based air defense
 Training and simulation
 TACCS
 Cyber Platforms
 Enterprise IT
 Aircraft Modification and Upgrades
 Data Link Solutions (Naval, Airborne, Ground)
 IVAS (integrated visual augmentation system)
 MILES
 IVAS

Maher Group Team Members



Sheilah Maher
Owner



Rick Wolf
Lead
Facilitator



Jim Valenti
Facilitator,
Prof. Emeritus



Bob Orso
Consultant,
Facilitator



Contact Us: govinfo@themahergroup.com

